

What does it cost to operate a SaniGLAZE Franchise?

Initial and Ongoing Investment Costs



Initial Franchise Fee

Franchise fees range from a minimum of \$15,000 up to a maximum of \$25,000. The amount of the initial fee is based on the size of the market. There are three market sizes: Small, Mid-range and Large.



Royalty

7.25% of your Gross Receipts of SaniGLAZE System and EverGLAZE Extended Protection Plan sales, or \$500, whichever is higher, payable monthly.



Sales Incentives

We offer volume purchase discounts on certain products, paid bi-annually. We also offer a royalty fee reduction, which starts as soon as certain sales volume levels are achieved.



SaniGLAZE Products

You will be required to purchase certain products needed to perform SaniGLAZE System processes from us. Initial inventory stock typically costs between \$6,000 and \$8,500.



Equipment Costs

We will provide you with a complete list of the equipment you will need, but depending on your core business, you probably have most of the basic equipment needed to perform SaniGLAZE system work. You will also need a work vehicle with signage.



Labor Costs

Your largest initial investment will be compensation for your salesperson and technicians during the ramp-up period. In some cases the owner or an existing salesperson assumes sales responsibility. Regardless, at some point, permanent staff will be needed to reach full potential with the SaniGLAZE System.

Overall, we estimate that you should be prepared to have between \$100,000 and \$150,000 of available capital to launch your SaniGLAZE business and carry you until you develop a pipeline of business and begin recouping your costs.